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14 **SUPERIOR COURT OF ARIZONA**
15 **COUNTY OF MARICOPA**

16 Paul McMann,) Case No. CV2006-092226
17 Plaintiff,)
18 vs.) **REPLY MEMORANDUM IN**
19) **SUPPORT OF DEFENDANT'S**
20) **MOTION TO DISMISS AND TO**
21) **QUASH SUBPOENA**
22 John Doe and John Doe II,)
23 Defendants.)

24 Plaintiff Paul McMann has now had several opportunities to substantiate his
25 vague claims of defamation against John Doe and, once again, has failed to do so. In
26 his response to Doe's motion to dismiss and to quash, McMann produced no evidence
27 supporting personal jurisdiction over Doe in Arizona. Moreover, McMann did not
28 even attempt to make the preliminary evidentiary showing required to justify piercing
Doe's First Amendment right to anonymity. McMann has thus presented no basis on
which to allow his subpoena of GoDaddy to go forward. Accordingly, the subpoena
should be quashed, and the case should be dismissed.

1 **ARGUMENT**

2 **I. This Court Lacks Personal Jurisdiction Over Doe.**

3 **A. McMann Has Shown No Basis for His Allegation that Doe Lives in**
4 **Arizona.**

5 In answering Doe’s argument that personal jurisdiction in Arizona is lacking,
6 McMann complains that Doe has not substantiated his position with admissible, non-
7 hearsay evidence. Pl.’s Resp. at 7-8. McMann presumably realizes that Doe cannot
8 personally testify in this case without revealing his identity and rendering his motion
9 to quash moot. It is not the defendant’s burden, however, to prove a lack of
10 jurisdiction. *In re Consol. Zicam Prod. Liab. Cases*, 212 Ariz. 85, 89-90, 127 P.3d 903, 907-
11 08 (Ariz. App. Ct. 2006). Rather, once a defendant challenges personal jurisdiction, it is
12 the *plaintiff* who must come forward with facts establishing jurisdiction in the state,
13 and, in doing so, the plaintiff may not rely on the bare allegations of the complaint. *Id.*
14 Here, McMann’s only basis for alleging that a second Doe defendant lives in Arizona is
15 the implausible assumption that Doe must live near the corporate headquarters of
16 GoDaddy to take advantage of its services. *See* Def.’s Mem. at 7-8. This sort of baseless
17 speculation does not satisfy McMann’s burden to show personal jurisdiction.

18 To be sure, as the District of Massachusetts recognized in McMann’s earlier case,
19 McMann could not at this stage in the litigation be expected to know Doe’s identity and
20 state of residency. *McMann v. Doe*, ___ F. Supp. 2d ___, 2006 WL 3102986, at *2 (D.
21 Mass. Oct. 31, 2006). But McMann is not without recourse. For example, if he
22 primarily does business in Massachusetts, he may be able to allege in good faith that
23 the dispute giving rise to Doe’s website probably occurred there. McMann need not
24 make a definitive showing; once he makes a prima facie case for personal jurisdiction,
25 the burden of producing rebuttal evidence would shift to Doe. *Zicam Prod. Liab. Cases*,
26 212 Ariz. at 89-90; 127 P.3d at 907-08. However, because McMann does not claim to
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1 reside or do business in Arizona, he cannot make a good-faith allegation that Doe is
2 subject to jurisdiction here.¹

3 **B. Doe’s Website Does Not Create Specific Jurisdiction in Arizona.**

4 Instead of arguing that Doe purposefully directed his allegedly defamatory
5 speech at Arizona, McMann argues as a basis for specific jurisdiction that Doe’s
6 contract with GoDaddy constituted intentional avilment of the privilege of conducting
7 business in the state. Pl.’s Resp. at 9. As his brief recognizes, however, specific
8 jurisdiction exists only when the cause of action arises out of the defendant’s specific
9 connection to the forum. *Id.* at 8. Thus, “[i]f the non-resident defendant’s forum-
10 related activities are not sufficiently connected for the court to conclude that the
11 plaintiff’s claim arises out of those activities, dismissal is warranted.” *Rollin v. William*
12 *V. Frankel & Co.*, 196 Ariz. 350, 354, 996 P.2d 1254, 1258 (Ariz. App. Ct. 2000) (quotation
13 and alteration omitted). Here, McMann’s defamation claim does not arise out of Doe’s
14 contract with GoDaddy; it arises out of Doe’s creation of the allegedly defamatory
15 website from outside the state. As explained in Doe’s opening brief, the website is
16 entirely unrelated to Arizona, and the fortuity of GoDaddy’s physical location in the
17 state is essentially irrelevant to the nature of the Internet-based services it provides.
18 Def.’s Mem. at 9-12.

19 Even if Doe’s contract satisfied the personal avilment test, the exercise of
20 personal jurisdiction would still have to satisfy the independent constitutional
21 requirement of reasonableness. *See Panavision Int’l, L.P. v. Toeppen*, 141 F.3d 1316, 1322-
22 23 (9th Cir. 1998). To be reasonable, a court’s exercise of jurisdiction must comport
23 with notions of fair play and substantial justice. *Id.* at 1322. The mere act of entering
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25 ¹ McMann claims that “jurisdiction has been declined in Massachusetts.” Pl.’s
26 Resp. at 8. However, the District of Massachusetts did not address the question of
27 personal jurisdiction; it held only that federal *subject-matter* jurisdiction was lacking
28 because McMann could not show that Doe lived in another state. *McMann v. Doe*, 2006
WL 3102986, at *2-3. It was the possibility that Doe was domiciled in Massachusetts
that led the court to dismiss the case for lack of diversity. *Id.* at *2.

1 into a contract in a foreign jurisdiction, without more, does not satisfy this requirement.
2 See *Burger King Corp. v. Rudzewicz*, 471 U.S. 462, 479-82 (1985); *CompuServe, Inc. v.*
3 *Patterson*, 89 F.3d 1257, 1265 (6th Cir. 1996). Rather, the contract must create a
4 connection with the state substantial enough that the defendant “should reasonably
5 anticipate being haled into court there.” *Burger King*, 471 U.S. at 474-75.

6 Unlike the franchise agreement at issue in *Burger King*, Doe’s contract with
7 GoDaddy is a de minimis connection to the state that involves “no ongoing relationship
8 of substance, any more than a magazine subscription creates an ongoing relationship
9 between the publisher and subscriber.” *America Online, Inc. v. Huang*, 106 F. Supp. 2d
10 848, 856-57 (E.D. Va. 2000). Binding authority from the Arizona Court of Appeals
11 recognizes that a contract with a web hosting company is an insufficient basis on which
12 to subject a defendant to jurisdiction in the host company’s home state. *Austin v.*
13 *Crystaltech Web Hosting*, 211 Ariz. 569, 575, 125 P.3d 389, 395 (Ariz. App. Ct. 2005). In
14 *Crystaltech*, the court held that personal jurisdiction in Arizona over an Internet
15 defamation case would be unreasonable even though the web host was located here,
16 noting that, as in this case, neither of the parties lived in Arizona and the state had no
17 interest in resolving the dispute. *Id.* Courts in other jurisdictions have reached the
18 same conclusion. See *Carefirst of Md., Inc. v. Carefirst Pregnancy Ctrs., Inc.*, 334 F.3d 390,
19 402 (4th Cir. 2003) (“It is unreasonable to expect that, merely by utilizing servers owned
20 by a Maryland-based company, [the defendant] should have foreseen that it could be
21 haled into a Maryland court and held to account for the contents of its website.”);
22 *Amberson Holdings LLC v. Westside Story Newspaper*, 110 F. Supp. 2d 332, 335 (D.N.J.
23 2000) (“It is unreasonable that by utilizing a New Jersey server, defendants should have
24 foreseen being haled into a New Jersey federal court.”); *cf. CompuServe*, 89 F.3d at 1264
25 (concluding that personal jurisdiction was proper when the defendant marketed and
26 sold his products through his Internet host). For this independent reason, this Court
27 lacks personal jurisdiction over Doe for purposes of this lawsuit.

1 **II. McMann Has Failed to Make the Preliminary Showing Required to Reveal**
2 **Doe's Identity.**

3 McMann concedes that, in deciding whether to allow his subpoena to go
4 forward, this Court must weigh Doe's interest in his right to free speech against
5 McMann's interest in proceeding with his defamation claims. Pl.'s Resp. at 6-7. He
6 disputes, however, that dismissal of the case is a proper remedy for failing to meet his
7 burden. *Id.* Although, as McMann points out, the District of Arizona in *Best Western*
8 *International, Inc. v. Doe* postponed discovery rather than dismissing the complaint, the
9 circumstances in that case were very different from those here. No. cv-06-1537, 2006
10 WL 2091695 (D. Ariz. July 25, 2006). Unlike the plaintiff in *Best Western*, McMann has
11 had multiple opportunities to substantiate his defamation claims and has repeatedly
12 failed to do so. No rule requires this Court to allow McMann to continue to harass Doe
13 with repeated meritless litigation when he has already shown his inability to meet the
14 required standard. In any case, McMann does not dispute that, at the very least,
15 quashing his subpoena of GoDaddy would be a proper remedy.

16 **A. McMann Fails to State a Claim on Which Relief Can be Granted.**

17 In his response brief, McMann makes no effort to assert an invasion of privacy or
18 common-law copyright claim. Moreover, he disclaims reliance on comments posted by
19 third parties on Doe's website message board. Pl.'s Resp. at 4. Therefore, the only
20 claim still at issue is McMann's claim for defamation based on Doe's own statements on
21 his main website. At the same time, McMann no longer appears to assert that Doe's
22 statements of opinion are in themselves defamatory. Instead, he argues that Doe's
23 statement that he will be expanding the site in the future ("I will be laying out the
24 evidence for others to make their own judgments") and his disclaimer ("The
25 information provided on this website is either an opinion or can be backed up with
26 public records") render the opinions defamatory by asserting the existence of
27 undisclosed facts. Pl.'s Resp. at 4-5.
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1 McMann is correct that implying undisclosed facts may, in some cases, give rise
2 to liability for defamation. Restatement (Second) of Torts § 566 (1979). However, not
3 *all* implications of undisclosed facts are defamatory; rather, the implied undisclosed
4 facts must themselves be defamatory to be actionable. *Id.* § 566, cmt. c (1979) (noting
5 that the implied facts “*must be defamatory in character*” (emphasis added)); *Pritsker v.*
6 *Brudnoy*, 452 N.E.2d 227, 231 (Mass. 1983) (“In order for an opinion to be actionable, the
7 undisclosed facts must be defamatory.” (quotation and alteration omitted)). McMann
8 is wrong to assert that an unprovable opinion can somehow become actionable when
9 supported by undisclosed facts. It is the *implied undisclosed facts* that—if shown to be
10 false and defamatory—give rise to liability, *not* the statement of opinion they support.
11 *See Milkovich v. Lorain Journal Co.*, 497 U.S. 1, 20 n.7 (1990) (“[T]he issue of falsity relates
12 to the *defamatory facts implied by a statement.*” (emphasis changed)); *Turner v. Devlin*, 174
13 *Ariz.* 201, 208, 848 P.2d 286, 291 (Ariz. 1993).²

14 To demonstrate liability for implied defamatory facts, a plaintiff must therefore
15 show not only that the defendant made an implied statement, but also that the
16 statement is factual in nature, defamatory, and susceptible of being proved true or
17 false. *Dodds v. Am. Broad. Co.*, 145 F.3d 1053, 1065 (9th Cir. 1998). The example cited in
18 McMann’s brief—“I think Jones is an alcoholic”—demonstrates this point. Pl.’s Resp.
19 at 4-5. This statement directly implies a specific and provably false fact: that Jones is
20 an alcoholic. Likewise, the only case McMann cites that found liability for an implied
21 undisclosed fact was based on the defendant’s statement that he “thought” the plaintiff

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24 ² None of the cases cited by McMann hold otherwise. *See, e.g., Integrated*
25 *Healthcare Holdings, Inc. v. Fitzgibbons*, 140 Cal. App. 4th 515, 526-27 (Cal. Ct. App. 2006)
26 (“[A]n opinion or legal conclusion is actionable only if it could reasonably be
27 understood as declaring or implying actual *facts capable of being proved true or false.*”
28 (citations omitted)); *Ortiz v. Time Warner, Inc.*, No. 003856, 2003 WL 22285326, at *4
(Mass. Super. Ct. Sept. 3, 2003) (“A mixed opinion statement is actionable if the
comment is understood as implying the existence of undisclosed facts about the
plaintiff *that must be defamatory in character* in order to justify the opinion.” (emphasis
changed)).

1 had too much to drink before coming to work. *Affolter v. Baugh Constr. Or., Inc.*, 51 P.3d
2 642, 644-45 (Or. App. Ct. 2002). This statement, although phrased as an opinion,
3 implied the provably false fact that the plaintiff was intoxicated on the job. *Id.*; see also
4 *Milkovich*, 497 U.S. at 21 (holding that a statement that the plaintiff lied at a hearing
5 where he was under oath implied the provable fact of perjury); Restatement (Second) of
6 Torts § 566, cmt. b (noting that a statement that someone is a “thief” may, in some
7 circumstances, “imply the assertion that [the person] has committed acts that come
8 within the common connotation of thievery”). In contrast, the Arizona Supreme Court
9 in *Turner v. Devlin* held statements that a police officer was “rude and disrespectful”
10 and that his “manner bordered on police brutality” to be protected opinion because the
11 statements constituted only “subjective impressions” without any “factual connotations
12 that are provable.” 174 Ariz. at 207, 848 P.2d at 202.

13 In this case, McMann does not even attempt to explain what objective facts he
14 believes are implied by Doe’s statements that McMann has “turned lives upside down”
15 and that readers should “be afraid,” much less why those facts are false. See *Pritsker*,
16 452 N.E. 2d at 230 (finding no defamation where it was unclear what facts were implied
17 by the defendant’s statement and whether those facts were defamatory). Without a
18 particular allegedly defamatory statement at issue, a trial would serve no purpose;
19 there would be “no objective criteria that a jury could effectively employ to determine
20 the accuracy” of Doe’s statements. *Turner*, 174 Ariz. at 208, 848 P.2d at 293; see, e.g.,
21 *Gilbrook v. City of Westminster*, 177 F.3d 839, 863 (9th Cir. 1999) (holding that a statement
22 that a union official was a “Jimmy Hoffa” could imply a variety of unprovable traits
23 and was therefore protected opinion); *Underwager v. Channel 9 Austl.*, 69 F.3d 361, 367
24 (9th Cir. 1995) (holding that an accusation that the plaintiff was “lying” was not
25 provably false because it could indicate “a spectrum of untruths including ‘white lies,’
26 ‘partial truths,’ ‘misinterpretation’ and ‘deception.’”); *Phantom Touring, Inc. v. Affiliated*
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1 *Pubs.*, 953 F.2d 724, 728 (1st Cir. 1992) (holding that the words “fake” and “phony”
2 were not provably false because they “admit of numerous interpretations”).³

3 As the District of Massachusetts noted, Doe’s statements are “bland, vague, and
4 subjective.” *McMann v. Doe*, 2006 WL 3102986, at *6. The statement asserts *no* facts—
5 express or implied—on which liability could be based.

6 **B. McMann Has Provided No Evidence to Support His Claims.**

7 Despite the District of Massachusetts’s prior rejection of McMann’s claims for
8 failure to provide evidentiary support, McMann once again has not presented any
9 evidence, in the form of affidavits or otherwise, to support his defamation claims. In
10 particular, he has not provided evidence that any express or implied statements of fact
11 on Doe’s website are false. Although it is difficult to imagine what evidence McMann
12 could present, this problem merely highlights the inherently unprovable nature of
13 McMann’s claims. If McMann believes Doe’s statements imply a specific fact that is
14 provably false, he should present evidence of the statement’s falsehood. Otherwise,
15 there are no factual issues for a factfinder to decide.

16 McMann has also presented no evidence in support of his assertions that he has
17 been damaged by his inability to sell an unspecified property, and that Doe’s website,
18 rather than some other factor like a general decline in the real-estate market, is the
19 cause of his difficulties. *Cf. Dendrite v. Doe*, 775 A.2d 756, 772 (N.J. App. Div. 2001)
20 (refusing, in the absence of other evidence, to draw the inference that the defendant’s

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22 ³ Numerous other cases have rejected liability for defamation for statements of
23 opinion because those statements did not imply the existence of specific defamatory
24 facts. *See, e.g., Greenbelt Coop. Publ’g Ass’n v. Bresler*, 398 U.S. 6 (1970) (characterization
25 of a developer’s negotiation position as “blackmail”); *Knieval v. ESPN*, 393 F.3d 1068
26 (9th Cir. 2005) (statement that the plaintiff was a “pimp”); *Conkle v. Jeong*, 73 F.3d 909
27 (9th Cir. 1995) (statement that a teacher is “the worst teacher at [the school]”); *Lieberman*
28 *v. Fieger*, 338 F.3d 1076 (9th Cir. 2003) (statements that the plaintiff was “Looney
Tunes,” “crazy,” “nuts,” and “mentally unbalanced”); *Cochran v. NYP Holdings, Inc.*,
210 F.3d 1036 (9th Cir. 2000) (statement that an attorney “will say or do just about
anything to win, typically at the expense of the truth”); *Reilly v. Associated Press*, 797
N.E.2d 1204 (Mass. App. Ct. 2003) (statements that a veterinarian was “sloppy” and
“lazy”).

1 Internet postings led to fluctuations in the plaintiff's stock prices). Because damages
2 for defamation cannot be presumed in Arizona, McMann's claim must therefore fail.
3 *See Nelson v. Cail*, 120 Ariz. 64, 583 P.2d 1384 (Ariz. App. Ct. 1978). Moreover,
4 McMann's complaint cannot survive solely on his claims for injunctive relief against
5 Doe's website because the First Amendment would prohibit this form of relief as a
6 prior restraint on speech. *See Phoenix Newspapers v. Superior Court*, 101 Ariz. 257, 418
7 P.2d 594 (Ariz. 1966). In the absence of a reasonable likelihood that he will prevail at
8 trial and be entitled to recovery, McMann has no interest that would justify infringing
9 Doe's First Amendment right to anonymous speech.

10 **C. McMann's Failure to Provide Proper Notice Highlights the Importance**
11 **of Requiring a Preliminary Showing by the Plaintiff.**

12 As Doe has already made clear, the question of notice is not decisive to this
13 motion because Doe has already received notice and filed his motion to quash.
14 However, McMann's failure to provide notice underscores the importance of requiring
15 a preliminary showing prior to allowing discovery into an anonymous defendant's
16 identity.

17 If not for GoDaddy's voluntary decision to notify Doe of the subpoena, Doe's
18 First Amendment rights would have been irretrievably violated, and he would have
19 been left without recourse. Contrary to McMann's assertion, GoDaddy is not bound to
20 provide notice by the mandatory notification requirements of the Cable
21 Communications Policy Act, 47 U.S.C. § 551, because that statute applies to Internet
22 service providers that provide service through cable connections, not domain name
23 registrars or web hosts. *Fitch v. Doe*, 869 A.2d 722, 725-27 (Me. 2005). Nor can plaintiffs
24 and their counsel be depended on to provide notice. In this case, for example, McMann
25 claims that he could not post notice of the suit on Doe's message board for fear of
26 giving the case unwanted publicity. But, even if this were a valid reason to deny Doe
27 notice of the case against him, McMann could have sent notice to the email address that
28 is prominently displayed on Doe's website. Moreover, McMann's counsel could have

1 informed the *Court* of the potential First Amendment problem prior to obtaining the
2 subpoena. Indeed, counsel in an ex parte proceeding is obligated to provide notice that
3 relief has already been denied by another court. Maricopa County L.R. 2.12 (“In the
4 event that any ex parte matter or default proceeding has been presented to any judge or
5 judicial officer and the requested relief denied for any reason, such matter shall not be
6 presented to any other judge or judicial officer without making a full disclosure of the
7 prior presentation.”). That no such notice occurred here highlights the importance of
8 imposing preliminary requirements on a plaintiff prior to allowing a subpoena against
9 an anonymous defendant to go forward.

10 **CONCLUSION**

11 The subpoena should be quashed, and the complaint should be dismissed.

12
13 Respectfully submitted this ___th day of December, 2006.

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15 By: _____s_
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CERTIFICATE OF SERVICE

I certify that, on December ____, 2006, I caused a copy of this paper to be delivered to the chambers of Judge Christopher Whitten, and a copy to be served by U.S. mail, postage prepaid, to:

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